

Qwest Hosting Storage and Backup

Storage and backup needs for your business are non-negotiable. Recent trends show that the costs to store and backup your data in-house is growing exponentially due to capital expenses, technology obsolescence, and employee training and turnover. Solve these issues and focus on your business by outsourcing to your storage and backup needs to Qwest.

“According to Forrester survey data, storage budgets have increased from 10% of the IT hardware budget in 2007 to 17% of the IT hardware budget in 2009.” -- *Forrester: “Controlling Storage Cost Amid High Growth,” 2-3-10*

Qwest Storage Services (SAN and NAS)	Features	Pricing Structure
Tiered Managed Storage	Choose from three tiers of fully-managed primary disk storage to meet your performance requirements.	NRC per port and per server. MRC determined by tier, and storage commitment. Storage overages are charged per GB and TB per month. Storage performance is backed by Qwest industry standard SLAs.
Managed Dedicated Storage	Purchase equipment from a list of Qwest-supported storage hardware and have Qwest manage it for you in one of our facilities.	NRC per port and per server. MRCs are custom tailored to your unique requirements.

Qwest Backup Services	Features	Pricing Structure
Point-In-Time Copy	Using SAN, TAN or both, keep copies of your data within the storage array to facilitate rapid recovery in the event of data loss.	MRC charges are based on committed usage. Usage over committed overages will apply.
Off-Site Archiving	Store your tapes in a secure, off-site facility with a tape archival service. Qwest will retrieve your tapes as needed so your data may be copied onto your server.	MRC based on a per tape charge. Retrieval SLA based on a time-to-retrieve, initiation and restoration basis.
Managed Tape Backup	Offload your data to Qwest's TAN for long-term storage and retrieval. This service is available with a broad range of options for you to customize management to your needs.	NRC for installation and per server. MRC per tape, and by the committed GB/month. Overages are charged by GB.

Qwest delivers a range of cloud-based services including Storage and Backup from its 17 CyberCenter® facilities, all connected with OC-768 bandwidth, to our state-of-the-art fiber optic IP network. Along with storage and backup, Qwest's hosting services complement our full range of Networking, Data, Voice, Security and Professional Services to create a comprehensive suite of telecommunications solutions for your business. Supporting these services are industry leading service level agreements (SLAs), a state-of-the-art infrastructure, and an expert technical staff.

“If we wouldn't have found the right partner, I don't think we would have had any choice but to do it (hosting) ourselves... hire the people to manage that environment, build that environment, architect that environment and essentially spend a whole bunch of time doing something that's not necessarily our core competency.”

—2008, *Bill Chapin, Seattle Seahawks, Director of Marketing*

Storage service is available to customers who purchase Qwest Dedicated Collocation Hosting Service or Qwest Managed Hosting Service. A contract is required. In addition to monthly recurring charges, other charges may apply. Additional restrictions may apply.